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## PREVIOUS HEAT PUMP INSTALLATIONS



## INSTALLER Q & A

**Why do you install heat pumps rather than just doing conventional boilers and what prompted you to start doing so?**

"To be fair as an installer I'm installing what the customer demands but also to have less reliance on fossil fuels and reduce carbon. I've been installing heat pumps since 2012 and there is more customer awareness than ever before which leads to more enquiries and demand."

**Why do you order your Heat Pumps through Alto Energy using their MCS umbrella scheme - what are the things that you get from Alto Energy that is most important and valuable to you?**

"Ordering my heat pumps through Alto Energy allows me to concentrate on the installation side and not worry about the design and the paperwork involved. Having been MCS accredited before I know how much of a burden this can be for a small installation business."

**Would you recommend Alto Energy to other installers and why?**

"Based on my experience I already have and will continue to recommend Alto Energy to other installers as it make the processes simple from design and quotes through to commissioning and certification."

"I value the back up from Alto Energy along the way answering any technical queries or adapting to client changes if and when they arise."